

# Special Meeting of the Executive Committee of the Connecticut Lottery Corporation

Held on
Thursday, January 20, 2022 at 10:00 a.m. at the
Connecticut Lottery Corporation
777 Brook Street
Rocky Hill, Connecticut 06067

Committee Members: Robert Simmelkjaer, Chair of the Board and Chair of the Executive

Committee; Wilfred Blanchette, Jr., Chair of the Personnel Committee; Steven Ezzes, Chair of the Finance Committee; Andrew Meehan, Chair

of the Audit Committee (all via teleconference).

<u>Staff Members</u>: Gregory Smith, President and CEO; and Annmarie Daigle.

### I. Welcome:

Chairman Simmelkjaer welcomed Committee members and thanked them for their attendance. He called the meeting to order at 10:04 a.m.

### II. Approval of November 18, 2021 Executive Committee Meeting Minutes:

On a motion by Mr. Ezzes and seconded by Mr. Blanchette, the minutes from the November 18, 2021 Executive Committee Meeting were unanimously approved.

### III. Approval of December 1, 2021 Executive Committee Meeting Minutes:

On a motion by Mr. Ezzes and seconded by Mr. Blanchette, the minutes from the December 1, 2021 Executive Committee Meeting were unanimously approved.

# IV. Sports Betting and iLottery Update:

Mr. Smith and Mr. Simmelkjaer provided with Committee with an update on Sports Betting and iLottery, noting that at three months in we are seeing good growth in both online and retail sports betting noting that CLC did its first two days of million dollar handle, online and retail combined, this past weekend, Saturday and Sunday with the NFL wild card games. The iLottery RFP is moving along and we are very close to contacting the successful proposer and entering into contract negotiations. That should allow us to meet the plan of launching iLottery this summer.

# V. <u>Discussion of Lottery Vendor Diversification</u>:

Mr. Smith noted that the corporation was asked about vendor diversity and in digging into some of the numbers and involvement with various organizations, although we have good systems and outreach, it was apparent that there is room for improvement in actual spend. We are working on a plan to improve awareness for eligible businesses to help diversify our spending. Chair Simmelkjaer also noted the need for the Corporation to do business in the communities in all of the geographic areas in Connecticut where lottery is sold; we have significant player populations in urban areas and our vendor population should reflect the player population as much as possible.

## VI. Review of Draft Executive Committee Meeting Schedule for 2022:

The Committee reviewed and approved the meeting schedule for the remainder of 2022 which will be filed with the Secretary of State and posted on the Corporation's website.

# VII. <u>Executive Session</u>:

At 10:30 a.m., on a motion by Mr. Blanchette, seconded by Mr. Meehan, and unanimously approved, the Committee moved to Executive Session for the following purposes:

- a. Discussion of Lottery Vendor Diversification
- b. Review of Draft Organizational Chart
- c. Discussion of Pending Claims and Litigation: Civil Suit

Mr. Smith stayed for Executive Session.

#### VIII. Discussion and Action, if any, on items discussed during Executive Session:

At 10:50 a.m., the Committee reconvened in regular session, with Chairman Simmelkjaer noting that no votes or actions took place during Executive Session.

## IX. Adjournment:

Mr. Simmelkjaer thanked everyone for their participation. On a motion made by Mr. Blanchette, seconded by Mr. Meehan, and unanimously approved, the Committee adjourned at 10:50 a.m.

Respectfully Submitted:

Melissa Durso

Corporate Secretary
Connecticut Lottery Corporation