

**Special Legislative and Games Committee  
Meeting Minutes**

Held on  
Thursday, September 15, 2016  
11:00 a.m.

at the  
Connecticut Lottery Corporation  
777 Brook Street  
Rocky Hill, Connecticut 06067

Committee Members Present: Margaret Morton, Chair of the Legislative and Games Committee (via teleconference); Meghan Culmo (via teleconference); Robert Morgan (via teleconference); Diane Winston (via teleconference); and Natasha Pierre.

Other Board Members President: Frank Farricker

Staff Members Present: Michael Hunter; Diane Patterson; Chelsea Turner; Lana Glovach; Annmarie Daigle; and Cynthia Hadden.

Call to Order: Ms. Morton called the meeting to order at 11:04 a.m.

I. Approval of Minutes:

On a motion made by Mr. Morgan and seconded by Ms. Winston, the minutes from the June 2, 2016 Special Legislative and Games Committee Meeting were unanimously approved.

II. Sales Performance and Game Update:

Using sales charts, Ms. Diane Patterson, Vice President of Sales and Marketing, provided the following report for the period ended August 31. All sales figures are unaudited estimates.

- Regarding All Games, sales are at our largest ever for the first two months of the year at \$200.3 million; \$2.1 million or 1% under budget. Year to date sales are \$245 million.
- Overall, actual sales for lottery products are ahead of last year by 4.6%, and just slightly off budget expectations.
- General Fund transfers are currently at \$60.2 million, nearly 20% ahead of last year's actual transfer and 10% ahead of budget.
- Instant Game sales are at \$114.5 million, or \$4.0 million under budget.
- Play3 and Play4 Day and Night Combined sales are at \$38.2 million.
- Play3 Day sales are at \$8.4 million.
- Play4 Day sales are at \$7.4 million.
- Play3 Night sales are at \$11.5 million.

- Play4 Night sales are at \$10.9 million.
- Lotto sales are at \$3.3 million. Jackpot is growing.
- Cash5 sales are at \$4.9 million, with just 7 top prizes paid out this year vs. 16 last year.
- Lucky Links with 2XPOWER sales are at \$1.2 million. This decline in sales in could be attributed to players shifting their focus from this game to Keno.
- Keno sales are at \$10.6 million. There are currently 370 monitor locations and approximately 48% of Keno tickets sold include the Bonus Multiplier option.
- Multi-State Game sales are at \$27.5 million. We started the fiscal year with growing jackpots in both games.
- Powerball currently has an estimated jackpot of \$244 million. Ms. Patterson noted that there was a \$478 million jackpot won on July 30.
- Mega Millions currently has a \$133 million estimated jackpot. Ms. Patterson noted that there was a \$540 million winner on July 8.
- Lucky for Life sales are at \$3.4 million. Since the current game launched in January 2015, there have been 3 top prize winners and 72 second prize winners. Colorado recently became the 21<sup>st</sup> lottery to join Lucky for Life.

This concluded the Sales Performance and Game Update.

### III. Executive Session:

On a motion made by Mr. Morgan and seconded by Ms. Culmo, the Committee moved into Executive Session at 11:17 a.m. Ms. Morton invited Ms. Turner, Ms. Patterson, Ms. Glovach, and Mr. Hunter to stay for the Executive Session related to Official Game Rules.

The Committee reconvened into regular session at approximately 11:38 a.m. Frank Farricker exited the meeting. Michael Hunter, Diane Patterson and Chelsea Turner returned to the meeting. Ms. Morton noted that no actions or votes were taken during Executive Session.

### IV. New Business:

#### Revisions to Official Powerball Game Rules

On motion made by Mr. Morgan and seconded by Ms. Winston, the following resolution was made:

Resolved, that the Legislative and Games Committee recommends to the Board of Directors that the Board approve the Official "Powerball" Game Rules and Connecticut Amendments related to drawings occurring on or after October 19, 2016.

Revisions to Official Mega Millions Game Rules

On motion made by Ms. Morton and seconded by Mr. Morgan, the following resolution was made:

Resolved, that the Legislative and Games Committee recommends to the Board of Directors that the Board approve the Official "Mega Millions" Game Rules and Connecticut Amendments related to drawings occurring on or after October 18, 2016.

V. Adjournment:

On a motion made by Ms. Culmo and seconded by Ms. Pierre, the meeting adjourned at 11:42 a.m.

Respectfully Submitted:

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Chelsea Turner  
Corporate Secretary  
Connecticut Lottery Corporation